



Dick Grosskopf, ALC, was born and raised in central Montana on the family ranch that raised cattle and hay. Formal schooling started in Belt, Montana, and ended at Montana State University~Bozeman where in 1968 he graduated with a Bachelor of Science in nutrition and production. After two years as the Toole County Extension agent, Dick went to work for GTA as a nutrition consultant along Montana's hi-line from 1970 to 1978. In 1978, he got his real estate license and went to work selling ag real estate for DuBeau/Nessan until 1985. In this seven year period, Dick was involved in many multi-million dollar ranch transactions. After working a year for the famous Campbell Farming Corporation as its production manager, Dick ~ together with his wife, Linda ~ leased 50,000 acres on the Crow Reservation in southeast Montana where they ran 1,200 head of cows, farmed 12,000 acres of dryland wheat, and

worked their socks off. When the lease got jerked after six years, Dick put his ag education and experience to work for Texas A&M and the USDA by spending a year and a half in Tatarstan, Russia, creating an American model farm. The Russians hadn't emerged far enough from communism/socialism to learn much, but Dick sure did get an education! Upon his return from Russia, Dick reactivated his real estate license and resumed selling ag real estate. He established a Farm & Ranch Division for Coldwell Banker and built the division up to three partners with an inventory of \$17 million in farm and ranch properties. Dick also worked two years to get accredited through Realtors Land Institute as one of four Accredited land Consultants in Montana. From 1996 until November 2003, Dick was the managing partner of the Ag Real Estate Company, Mont~Wyo WEST, with four partners selling property throughout Montana, North Dakota, and Wyoming. In November 2003, an opportunity opened for Dick to move to Landmark of Billings, Inc. and work with an old friend, Jake Korell. Dick and Jake have over 60+ years experience in Real Estate to pass onto their clients. Dick's wife, Linda, is recording the history of Montana's pioneers. Dick and Linda live east of Billings on 340 acres overrun by 5-H Border Col-lie stockdogs, fat saddlehorses, and sassy grandchildren.

The aggregate experience and education of the men who make up **Landmark of Billings, Inc.** cover every aspect of production agriculture in the West. Let them put that knowledge, education, and experience to work for you!

Put this team to work for you!